CalOptima Health
A Public Agency

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Organizations Receiving Funding in Homeless Clinic Access Program - $3M

Federally Qualified Health Center (FQHCs)

Families Together of Orange County	$400,000
Illumination Foundation Medical Group	$200,000
KCS Health Center (Korean Community Services)	$200,000
Family Health Matters Community Health Center	$400,000
Share Our Selves	$600,000
SUBTOTAL	**1,800,000**

Shelter Operator

PATH	$200,000
Illumination Foundation	$100,000
Mercy House	$450,000
Salvation army	$100,000
Friendship Shelter	$100,000
SUBTOTAL:	**$950,000**

TOTAL HCAP $2,750,000

Homeless Clinic Access Program (HCAP)

September 12, 2023

Our Mission
To serve member health with excellence and dignity, respecting the value and needs of each person.
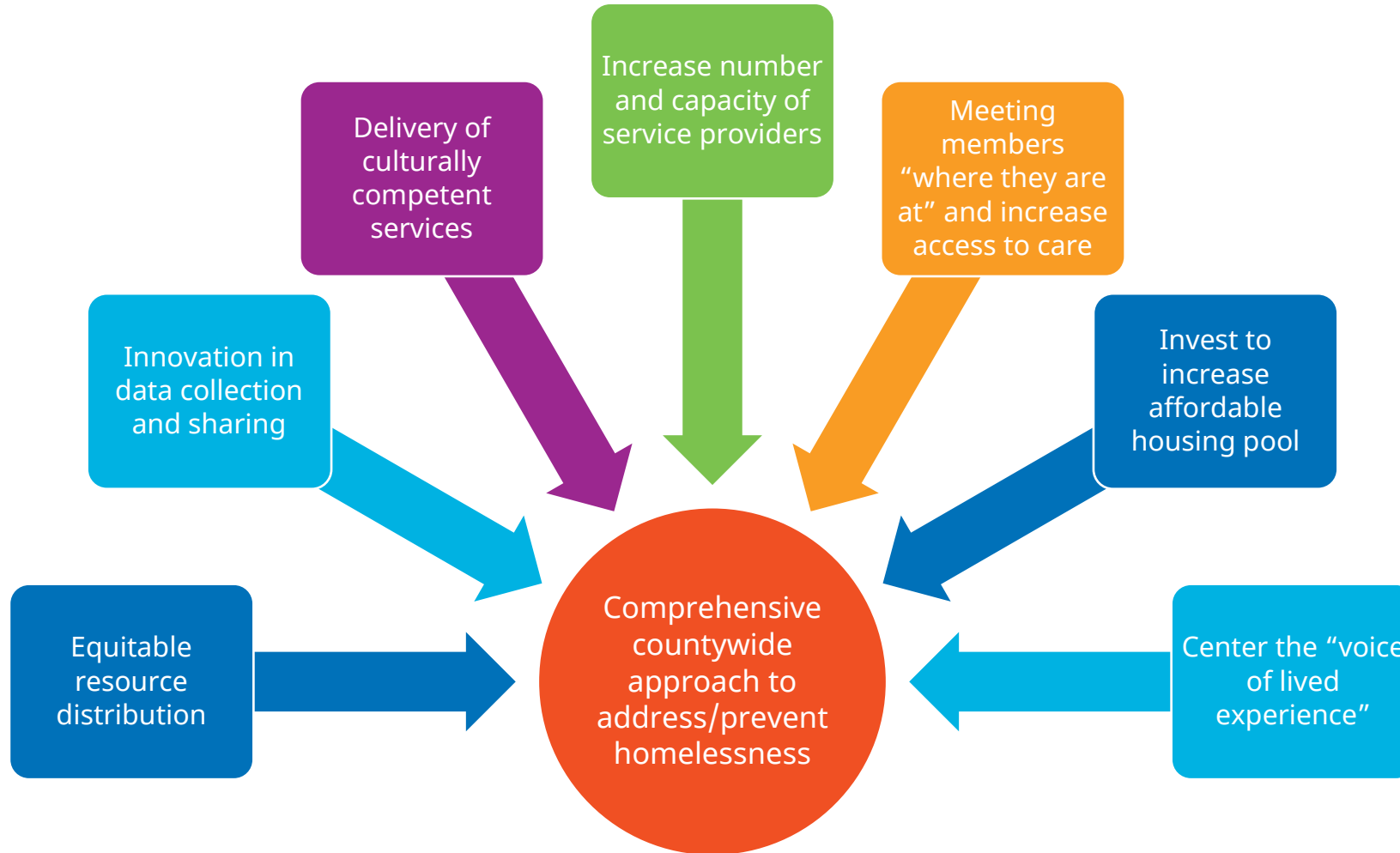
Our Vision
By 2027, remove barriers to health care access for our members, implement same-day treatment authorizations and real-time claims payments for our providers, and annually assess members' social determinants of health.

Agenda

- ○ Welcome & Introductions
- ○ CalOptima Health's Investment Commitment
- ○ Background
- ○ Grant Duration and Amount
- ○ Clinic Eligibility
- ○ Shelter Eligibility
- ○ Timeline
- ○ Q&A

CalOptima Health's Commitment

Increase number and capacity of service providers

Delivery of culturally competent services

Meeting members "where they are at" and increase access to care

Innovation in data collection and sharing

Invest to increase affordable housing pool

Equitable resource distribution

Comprehensive countywide approach to address/prevent homelessness

Center the "voice of lived experience"

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Background

○ Homeless Clinic Access Program (HCAP) will provide accessible, reliable and quality medical care for individuals experiencing homelessness in Orange County by coordinating mobile clinics at shelter sites.

○ These incentive dollars will fund partnerships between Federally Qualified Health Centers (FQHCs) or Community Health Centers (CHC) and homeless shelters.

○ Only one partnership per shelter is eligible for incentive funding. CHCs can partner with multiple shelters in Orange County but only one partnership per shelter site will be eligible for funding.

○ For example, consider this scenario:
- **FQHC 1** can partner with **Shelter 1** and both entities are eligible for incentive funding.
- **FQHC 1** can partner with **Shelter 2** and both entities are eligible for incentive funding.
- **FQHC 2** can partner with **Shelter 1**, but neither is eligible because there is already a funded partnership at Shelter 1.
- **FQHC 2** can partner with **Shelter 3** and both entities are eligible for incentive funding.

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Grant Amounts and Duration

- **FQHCs/CHC will be granted $100,000 annually per shelter partnership.**
  - A separate application will need to be submitted per partnership
- Payments will be made in four installments upon execution of this agreement and open for renewal annually.
  - The first payment will be made upon contract execution and the remaining payments upon completion of the next quarter during program operation once reporting has been submitted and approved.
- **Shelters will be granted $50,000 annually.**
  - Shelters are not eligible to receive multiple incentives.
- Payments will be made in two installments upon execution of this agreement and open for renewal annually.
  - The first payment will be made upon contract execution and the second after six months of program operation once reporting has been submitted and approved.

- **The program requires a two-year project commitment.**

Clinic Eligibility

1. Be contracted providers with CalOptima Health and able to bill for rendered Medi-Cal services.

2. Be an Enhanced Care Management (ECM) provider or in the process of becoming an ECM provider at the time of applying.

3. Have a brick-and-mortar location within a five-mile radius of the partnered shelter to receive this incentive.

4. Able to provide services to all individuals experiencing homelessness, regardless of CalOptima Health membership, primary care assignment or health network affiliation.

5. Maintain a set service schedule at the partner location via a mobile unit or using a satellite clinic housed within a shelter, meeting minimum scheduling requirements of at least 16 hours a week over a minimum of two days.

Clinic Eligibility Continued

6. Meet (or exceed) minimum medical service thresholds:
   a. Provide medical care to at least 16 individuals per week.
   b. See no less than four individuals per four hours during the scheduled day.
7. Ensure the shelter site has space to accommodate mobile units or space within their location appropriate for services to be provided.
8. Fulfill all reporting and claims submission requirements using the program-specific bill guidelines and/or CalOptima Health reporting templates.
9. Understand that only claims for medical services count toward meeting service thresholds. ECM and Community Supports (CS) services rendered during shelter service hours do not count toward meeting service thresholds.
10. Maintain/establish any agreements or memoranda of understanding (MOU) with shelters, as needed by either partner.
11. Participate in quarterly meetings with the partner shelter and CalOptima Health.

Shelter Eligibility

1. Support clinics in cultivating relationships with individuals served at the location, including promotion of services.
2. Create a weekly calendar of appointments for individuals at the shelter who would benefit from and agree to receive services from the clinic partner/mobile clinic.
3. Create co-branded fliers and A-frame signage that advertises available medical services and their schedule at the partner shelter (CalOptima Health will provide technical support in the creation of materials).
4. Have regular hours of clinic visits always posted.
5. Ensure clinics have the time and space necessary to set up the clinic location on scheduled days.
6. Maintain regular communication with designated CalOptima Health staff regarding issues and accolades related to the onsite clinics and the services provided.
7. May partner with an unlimited number of clinics but may only be reimbursed for one partnership.

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Timeline

| Action	Date
HCAP Application Release Date	September 1, 2023
Information Session	September 12, 2023
HCAP Application Deadline	October 2, 2023 (4 p.m. PST)
Internal Review	October 3– November 3, 2023
COBAR Materials Due Date	November 11, 2023
Announcement of Approvals/COBAR	December 7, 2023
Grant Agreements Processed	November 6 – December 15, 2023
Grant Start Date	January 1, 2024

Start date may change and all participating applicants will be notified.

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Q & A

Contact:

Danielle Cameron, Director, Program Development – CalAIM/Medi-Cal, Danielle.Cameron@caloptima.org

Jasmine Awadallah, Program Manager, Program Development - CalAIM/Medi-Cal, Jasmine.Awadallah@caloptima.org
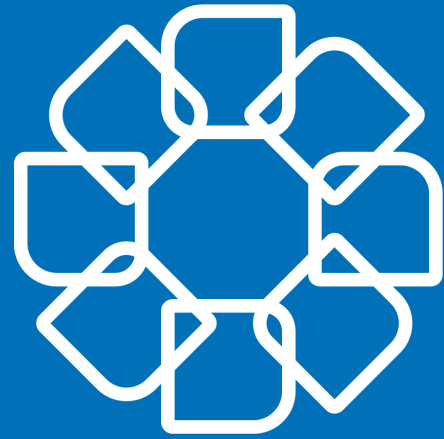
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Homeless Clinic Access Program Notice of Funding Opportunity

Application Deadline — October 2, 2023 (4 p.m. PST)

Background

The primary goal of the Homeless Clinic Access Program (HCAP) is to provide accessible, reliable and quality medical care for individuals experiencing homelessness in Orange County by coordinating mobile clinics at shelter sites. HCAP was originally launched in August 2019 and has evolved to support both the medical provider and the shelter operator in ensuring access to preventive, primary and urgent services at a shelter site. This project will support medical providers in offering individuals experiencing homelessness a comprehensive suite of services in support of caring for the whole person.

These incentive dollars will fund partnerships between Federally Qualified Health Centers (FQHCs) or Community Health Centers (CHCs) and homeless shelters, as described below. Only one partnership per shelter is eligible for incentive funding. CHCs can partner with multiple shelters in Orange County but only one partnership per <u>shelter site</u> will be eligible for funding.

For example, consider this scenario:

- FQHC 1 can partner with Shelter 1 and both entities are eligible for incentive funding.
- FQHC 1 can partner with Shelter 2 and both entities are eligible for incentive funding.
- FQHC 2 can partner with Shelter 1, but neither is eligible because there is already a funded partnership at Shelter 1.
- FQHC 2 can partner with Shelter 3 and both entities are eligible for incentive funding.

Grant Amounts and Duration

CalOptima Health will grant an incentive to CHCs in the amount of $100,000 annually, which will be the maximum amount payable for the program and will be paid following execution of the agreement in the time and manner set forth below.

Payments to FQHCs: Payments under this agreement will be made in four installments upon execution of this agreement and open for renewal annually. The first payment will be made upon contract execution and the second upon completion of the next quarter during program operation once reporting has been submitted and approved.

CalOptima Health will grant an incentive to participating shelters in the amount of $50,000 yearly, which will be the maximum amount payable for the program and will be paid following the execution of the agreement in the time and manner set forth below.

Payments to shelters: Payments under this agreement will be made in two installments upon execution of this agreement and open for renewal annually. The first payment will be made upon contract execution and the second after six months of program operation once reporting has been submitted and approved.

The program requires a two-year project commitment.

Clinic and Shelter Project Requirements and Eligibility

Measurable Objectives:

1. CHCs commit to a two-year contract to provide wraparound services to **one or more** shelters in Orange County, spending at least **16 hours a week over a minimum of two days** at each partner shelter site, serving at least **16 individuals** per week per site.
2. Shelter partners commit to a **two-year agreement** to allow a CHC to provide wraparound services at their institution at least **16 hours a week over a minimum of two days a week**.
3. By August 2025, providers will have provided services to at least **250 unduplicated individuals**.
4. By August 2025, participating clinics will have submitted at least enough **claims to demonstrate service provision to 16 individuals per week**, as applicable, and in accordance with criteria listed in the grant agreement and/or contract.
5. By August 2025, shelters will be able to show steady, consistent (or increased) usage of appointments among shelter service recipients via self-reporting.

Clinic Project Requirements:

1. Be contracted providers with CalOptima Health and able to bill for rendered Medi-Cal services.
2. Be an Enhanced Care Managed (ECM) provider or in the process of becoming an ECM provider at the time of applying.
3. Have a brick-and-mortar location within a five-mile radius of the partner shelter to receive this incentive (except in rare situations where there is no CHC within a five-mile radius of a shelter, as discussed below).
4. Able to provide services to all individuals experiencing homelessness, regardless of CalOptima Health membership, primary care assignment or health network affiliation.
5. Maintain a set service schedule at the partner location via a mobile unit or using a satellite clinic housed within a shelter, meeting minimum scheduling requirements of at least 16 hours a week over a minimum of two days.
6. Meet (or exceed) minimum medical service thresholds:
   a. Provide medical care to at least 16 individuals per week.
   b. See no less than four individuals per four hours during the scheduled day.
7. Ensure the shelter site has space to accommodate mobile units or space within their location appropriate for services to be provided.
8. Fulfill all reporting and claims submission requirements using the program-specific bill guidelines and/or CalOptima Health reporting templates.
9. Understand that only claims for medical services count toward meeting service thresholds. ECM and Community Supports services rendered during shelter service hours do not count toward meeting service thresholds.

10. Maintain/establish any agreements or memoranda of understanding (MOU) with shelters, as needed by either partner.
11. Participate in quarterly meetings with the partner shelter and CalOptima Health.

Shelter Project Requirements:

1. Support clinics in cultivating relationships with individuals served at the location, including promotion of services.
2. Create a weekly calendar of appointments for individuals at the shelter who would benefit from and agree to receive services from the clinic partner/mobile clinic.
3. Create co-branded fliers and A-frame signage that advertises available medical services and their schedule at the partner shelter (CalOptima Health will provide technical support in the creation of materials).
4. Have regular hours of clinic visits always posted.
5. Ensure clinics have the time and space necessary to set up the clinic location on scheduled days.
6. Maintain regular communication with designated CalOptima Health staff regarding issues and accolades related to the onsite clinics and the services provided.
7. May partner with an unlimited number of clinics but may only be reimbursed for one partnership.

Application Timeline

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Application Template

Applicants will be required to enter the following information into CalOptima Health's grant portal, which will be available on September 1, 2023.

Shelter-specific questions:
1. Provide the number of CalOptima Health members experiencing homelessness served monthly.
2. Provide the number of individuals experiencing homelessness served monthly.
3. Describe the medical services currently available at your site and the clinics you are partnering with to provide those.

4. Please describe how you will engage with shelter guests/patrons to encourage them to utilize the clinic services supported through this project.

Clinic-specific questions:
5. Provide a summary of the current services you can provide at a shelter site.
6. How do you handle medical emergencies for homeless patients who may not have a reliable point of contact or a permanent address?
7. Can you describe your experience in providing care for individuals with substance abuse issues or mental health conditions and what resources you rely on to effectively support those individuals?
8. What staffing will you provide for onsite shelter days?

Partnership questions:
9. Describe the partnership between the applicant clinic and shelter, including its history and successes (if any), and how you will work together to make this project a success.
10. Please provide a tentative weekly schedule at the shelter.

Information Session

Questions about the funding opportunity or application? Contact Danielle Cameron, Medi-Cal and CalAIM Director, at Danielle.Cameron@caloptima.org, or Jasmine Awadallah, Medi-Cal and CalAIM Program Manager, at Jasmine.Awadallah@caloptima.org.

When: September 12, 2023, 9 a.m. PST

Register in advance for this meeting: Homeless Clinic Access Program Information Session Zoom Link

After registering, you will receive a confirmation email containing information about joining the meeting.

Homeless Clinic Access Program (HCAP) Q&A

Information Session – September 12th, 2023

1. Will the clinics receive communication from CalOptima Health if a shelter already has an existing partnership?
   a. Clinics are responsible for communicating with the potential shelter to ensure a partnership. Please work with them to submit one application.

2. Please elaborate the question under Shelter Questions "Provide the number of CalOptima Health members experiencing homelessness served monthly" does that entail members seen through the program or overall? What if a shelter does not have this data?
   a. The question represents how many members are seen overall.
   b. If a shelter does not have accurate data, they may provide their best estimate.

3. Will the claims process be similar to the HCAP pilot program?
   a. The claims guidelines have been adjusted and prior to the start of the program, all partnerships will receive an overview of the process.

4. Will clinics still receive a reporting template similar to the HCAP pilot program?
   a. We will have similar reporting requirements; however, the questions may be modified. Prior to the start of the program, all partnerships will receive an overview of the template.