

Financial Summary August 31, 2025

Board of Director's Meeting October 2, 2025

Nancy Huang, Chief Financial Officer

Our Mission

To serve member health with excellence and dignity, respecting the value and needs of each person.

Our Vision

Provide all members with access to care and supports to achieve optimal health and well-being through an equitable and high-quality health care system.

Financial Highlights Notes: August 2025

- Notable events/items in August 2025
 - Higher than average disenrollment in August due to redetermination activities
 - Medical expenses included a total reduction of \$13.1 million in Incurred But Not Reported (IBNR) reserve, primarily driven by prior year adjustments related to long-term care and large claims
 - Community Reinvestment reserve of \$7.9 million based on the Department of Health Care Services (DHCS) contract requirements
 - Favorable Net Investment Income driven by increase in value of portfolio due to projected decrease in interest rates

Financial Highlights August 2025

	August 2025					July - Augus	t 2025	
Actual	Budget	\$ Variance	% Variance		Actual	Budget	\$ Variance	% Variance
891,812	902,853	(11,041)	(1.2%)	Member Months	1,796,090	1,809,320	(13,230)	(0.7%)
392,561,825	397,270,146	(4,708,321)	(1.2%)	Revenues	789,019,971	796,644,810	(7,624,839)	(1.0%)
351,033,292	369,659,873	18,626,581	5.0%	Medical Expenses	717,746,794	740,530,773	22,783,979	3.1%
21,103,399	24,677,656	3,574,257	14.5%	Administrative Expenses	41,631,276	50,277,498	8,646,222	17.2%
20,425,134	2,932,617	17,492,517	596.5%	Operating Margin	29,641,901	5,836,539	23,805,362	407.9%
				Non-Operating Income (Loss)				
24,390,390	8,333,340	16,057,050	192.7%	Net Investment Income/Expense	32,307,522	16,666,680	15,640,842	93.8%
(7,901,463)	-	(7,901,463)	(100.0%)	Community Reinvestment	(10,450,081)	-	(10,450,081)	(100.0%)
(22,035)	(138,610)	116,575	84.1%	Other Income/Expense	(162,348)	(277,220)	114,872	41.4%
16,466,892	8,194,730	8,272,162	100.9%	Total Non-Operating Income (Loss)	21,695,094	16,389,460	5,305,634	32.4%
36,892,025	11,127,347	25,764,678	231.5%	Change in Net Assets	51,336,995	22,225,999	29,110,996	131.0%
89.4%	93.1%	(3.6%)		Medical Loss Ratio	91.0%	93.0%	(2.0%)	
5.4%	6.2%	0.8%		Administrative Loss Ratio	5.3%	6.3%	1.0%	
<u>5.2%</u>	0.7%	4.5%		Operating Margin Ratio	<u>3.8%</u>	<u>0.7%</u>	3.0%	
100.0%	100.0%			Total Operating	100.0%	100.0%		
85.0%	88.6%	(3.7%)		*Adjusted MLR	86.5%	88.6%	(2.0%)	
5.4%	6.2%	0.8%		*Adjusted ALR	5.3%	6.3%	1.0%	

^{*}Adjusted MLR/ALR excludes estimated Board-approved Provider Rate increases and Directed Payments, but includes costs associated with CalOptima Health's Digital Transformation Strategy (DTS) budget



FY 2025-26: Management Summary

- Change in Net Assets Surplus or (Deficit)
 - Month To Date (MTD) August 2025: \$36.9 million, favorable to budget \$25.8 million or 231.5% driven by Net Investment Income and lower than forecasted claims expenses
 - Year To Date (YTD) July August 2025: \$51.3 million, favorable to budget \$29.1 million or 131.0% driven by Net Investment Income and lower than forecasted claims expenses



Enrollment

- MTD: 891,812 members, unfavorable to budget 11,041 or 1.2% due to redetermination activities
- YTD: 1,796,090 member months, unfavorable to budget 13,230 or 0.7%



Revenue

- MTD: \$392.6 million, unfavorable to budget \$4.7 million or 1.2% driven by \$4.5 million in Medi-Cal (MC) Line of Business (LOB) due to unfavorable volume variance
- YTD: \$789.0 million, unfavorable to budget \$7.6 million or 1.0% due primarily to:
 - MC LOB unfavorable volume variance
 - OneCare (OC) LOB lower than anticipated Risk Adjustment Factor (RAF)



- Medical Expenses
 - MTD: \$351.0 million, favorable to budget \$18.6 million or 5.0% driven by:
 - MLTSS favorable to budget \$16.9 million due primarily to reclassification of MLTSS claims to Facilities Claims due to a system logic update and change in IBNR reserves
 - YTD: \$717.7 million, favorable to budget \$22.8 million or 3.1% due to:
 - \$18.0 million of MLTSS and \$6.5 million in Medical Management expenses



- Administrative Expenses
 - MTD: \$21.1 million, favorable to budget \$3.6 million or 14.5% due to timing of administrative expense activities
 - YTD: \$41.6 million, favorable to budget \$8.6 million or 17.2% due to timing of administrative expense activities



- Non-Operating Income (Loss)
 - MTD: \$16.5 million, favorable to budget \$8.3 million or 100.9% due primarily to \$16.1 million favorable Net Investment Income, offset by unfavorable Community Reinvestment liabilities of \$7.9 million
 - YTD: \$21.7 million, favorable to budget \$5.3 million or 32.4% due primarily to \$15.6 million favorable Net Investment Income, offset by unfavorable Community Reinvestment liabilities of \$10.5 million



FY 2025-26: Key Financial Ratios

Medical Loss Ratio (MLR)

		Actual	Budget	Variance (%)
MTD	MLR	89.4%	93.1%	(3.6%)
	Adjusted MLR*	85.0%	88.6%	(3.7%)
YTD	MLR	91.0%	93.0%	(2.0%)
	Adjusted MLR*	86.5%	88.6%	(2.0%)

Administrative Loss Ratio (ALR)

		Actual	Budget	Variance (%)
MTD	ALR	5.4%	6.2%	0.8%
	Adjusted ALR*	5.4%	6.2%	0.8%
YTD	ALR	5.3%	6.3%	1.0%
	Adjusted ALR*	5.3%	6.3%	1.0%



^{*} Adjusted MLR/ALR excludes estimated Board-approved Provider Rate Increases and Directed, but include costs associated with DTS.

FY 2025-26: Key Financials Ratios (cont.)

- Balance Sheet Ratios
 - Current ratio*: 1.8
 - Board Designated Reserve level: 3.78
 - Statutory Designated Reserve level: 1.04
 - Net-position: \$2.9 billion, including required TNE of \$128.4 million

*Current ratio compares current assets to current liabilities. It measures CalOptima Health's ability to pay short-term obligations.



Enrollment Summary: August 2025

	Augus	t 2025				July - Aug	gust 2025	
Actual	Budget	\$ Variance	% Variance	Enrollment (by Aid Category	Actual	Budget	\$ Variance	% Variance
152,002	147,415	4,587	3.1%	SPD	304,404	294,581	9,823	3.3%
254,354	259,527	(5,173)	(2.0%)	TANF Child	511,780	519,674	(7,894)	(1.5%
126,680	129,771	(3,091)	(2.4%)	TANF Adult	255,246	260,186	(4,940)	(1.9%)
2,764	2,512	252	10.0%	LTC	5,364	5,025	339	6.7%
328,645	336,253	(7,608)	(2.3%)	MCE	664,266	675,135	(10,869)	(1.6%)
8,965	9,107	(142)	(1.6%)	WCM	18,129	18,227	(98)	(0.5%)
873,410	884,585	(11,175)	(1.3%)	Medi-Cal Total	1,759,189	1,772,828	(13,639)	(0.8%)
17,873	17,735	138	0.8%	OneCare	35,844	35,430	414	1.2%
529	533	(4)	(0.8%)	PACE	1,057	1,062	(5)	(0.5%)
551	558	(7)	(1.3%)	MSSP*	1,104	1,116	(12)	(1.1%
891,812	902,853	(11,041)	(1.2%)	CalOptima Health Total	1,796,090	1,809,320	(13,230)	(0.7%

^{*}MSSP enrollment is included in Medi-Cal total



Consolidated Revenue & Expenses: <u>August 2025 MTD</u>

		Medi-Cal		OneCare		PACE		MSSP	Co	vered CA	Co	nsolidated
MEMBER MONTHS		873,410		17,873		529		551				891,812
REVENUES												
Capitation Revenue	\$	351,750,552	\$	35,751,896	\$	4,822,787	\$	236,590	\$	_	\$	392,561,825
Total Operating Revenue	φ	351,750,552 351,750,552	φ	35,751,896	φ	4,822,787	Ψ	236,590	Ψ	-	φ	392,561,825
Total Operating Revenue	_	351,/50,552	_	35,/51,896	_	4,022,787	_	230,590	_	-	Н	392,561,625
MEDICAL EXPENSES												
Provider Capitation		111,547,111		14,319,922								125,867,033
Professional, Facility & Ancillary Claims		146,543,156		7,433,201		2,014,995						155,991,352
Managed Long-Term Services & Supports (MLTSS)		33,315,782				44,761		34,087				33,394,631
Prescription Drugs				9,684,549		587,489						10,272,038
Case Management & Other Medical		21,746,185		2,203,564		1,371,044		187,445				25,508,239
Total Medical Expenses		313,152,234		33,641,236		4,018,290		221,532		-		351,033,292
Medical Loss Ratio		89.0%		94.1%		83.3%		93.6%		0.0%		89.4%
GROSS MARGIN		38,598,318		2,110,660		804,497		15,058		-		41,528,533
ADMINISTRATIVE EXPENSES												
Salaries & Benefits		11,126,311		954,360		178,277		93,602		73,572		12,426,121
Non-Salary Operating Expenses		3,348,537		295,094		79,507		1,465		561,835		4,286,439
Depreciation & Amortization		798,397				886						799,283
Other Operating Expenses		3,147,084		63,497		10,924		6,739				3,228,243
Indirect Cost Allocation, Occupancy		(842,557)		1,181,620		16,670		7,580				363,313
Total Administrative Expenses		17,577,772		2,494,571		286,264		109,386		635,407		21,103,399
Administrative Loss Ratio		5.0%		7.0%		5.9%		46.2%		0.0%		5.4%
Operating Income/(Loss)		21,020,546		(383,911)		518,233	_	(94,328)		(635,407)		20,425,134
Investments and Other Non-Operating		(7,899,953)										16,466,892
CHANGE IN NET ASSETS	\$	13,120,594	\$	(383,911)	\$	518,233	\$	(94,328)	\$	(635,407)	\$	36,892,025
BUDGETED CHANGE IN NET ASSETS		5,379,113		(1,827,124)		315,832		(114,798)		(820,406)		11,127,348
Variance to Budget - Fav/(Unfav)	\$	7,741,481	\$	1,443,213	\$	202,401	\$	20,470	\$	184,999	\$	25,764,677
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Consolidated Revenue & Expenses: August 2025 YTD

		Medi-Cal	OneCare	PACE	MSSP	C	overed CA	Co	onsolidated
MEMBER MONTHS		1,759,189	35,844	1,057	1,104				1,796,090
REVENUES									
Capitation Revenue	\$	707,709,200	\$ 71,256,992	\$ 9,565,210	\$ 488,568	\$	-	\$	789,019,971
Total Operating Revenue		707,709,200	71,256,992	9,565,210	488,568		-		789,019,971
MEDICAL EXPENSES									
Provider Capitation		225,314,306	29,076,055						254,390,360
Professional, Facility & Ancillary Claims		289,986,466	14,538,600	4,003,281					308,528,347
Managed Long-Term Services & Supports (MLTSS)		82,287,021		54,128	76,160				82,417,309
Prescription Drugs			20,500,545	1,156,923					21,657,468
Case Management & Other Medical		42,668,252	4,888,805	2,813,467	382,786				50,753,310
Total Medical Expenses		640,256,044	69,004,005	8,027,800	458,946		-		717,746,794
Medical Loss Ratio		90.5%	96.8%	83.9%	93.9%		0.0%		91.0%
GROSS MARGIN		67,453,156	2,252,987	1,537,411	29,623		-		71,273,177
ADMINISTRATIVE EXPENSES									
Salaries & Benefits		23,062,332	1,970,274	365,220	199,149		126,669		25,723,643
Non-Salary Operating Expenses		6,202,615	715,693	171,851	2,922		612,150		7,705,231
Depreciation & Amortization		1,602,475	, , , , , , ,	1,772	_,===		0.2,.00		1,604,247
Other Operating Expenses		5,619,522	145,524	18,816	12,137				5,796,000
Indirect Cost Allocation, Occupancy		(1,609,585)	2,363,240	33,339	15,160				802,155
Total Administrative Expenses		34,877,359	5,194,731	590,999	229,368		738,819		41,631,276
Administrative Loss Ratio		4.9%	7.3%	6.2%	46.9%		0.0%		5.3%
Operating Income/(Loss)		32,575,797	(2,941,744)	946,412	(199,745)		(738,819)		29,641,901
Investments and Other Non-Operating		(10,446,969)							21,695,094
CHANGE IN NET ASSETS	\$	22,128,828	\$ (2,941,744)	\$ 946,412	\$ (199,745)	\$	(738,819)	\$	51,336,995
BUDGETED CHANGE IN NET ASSETS		10,768,600	(3,686,434)	535,115	(238,160)		(1,542,582)		22,226,001
Variance to Budget - Fav/(Unfav)	\$	11,360,228	\$ 744,690	\$ 411,297	\$ 38,415	\$	803,763	\$	29,110,994
	_								



Balance Sheet: As of August 2025

ASSETS		LIABILITIES & NET POSITION	
Current Assets		Current Liabilities	
Operating Cash	\$485,883,719	Accounts Payable	\$107,236,859
Short-term Investments	1,500,773,614	Medical Claims Liability	1,058,343,475
Capitation Receivable	452,366,783	Accrued Payroll Liabilities	25,485,551
Receivables - Other	86,860,642	Deferred Revenue	52,839,094
Prepaid Expenses	15,720,349	Other Current Liabilities	-
Total Current Assets	2,541,605,108	Capitation and Withholds	164,213,847
		Total Current Liabilities	1,408,118,826
Capital Assets			
Capital Assets	190,471,783	Other Liabilities	
Less Accumulated Depreciation	(88,028,262)	GASB 96 Subscription Liabilities	19,540,147
Capital Assets, Net of Depreciation	102,443,520	Community Reinvestment	98,548,192
		Capital Lease Payable	237,530
		Postemployment Health Care Plan	17,284,806
Other Assets		Net Pension Liabilities	5,840,992
Restricted Deposits	300,000	Total Other Liabilities	141,451,666
Board Designated Reserves	1,599,085,594		
Statutory Designated Reserves	133,740,414	TOTAL LIABILITIES	
Total Other Assets	1,733,126,007		1,549,570,492
TOTAL ASSETS	4,377,174,635	Deferred Inflows	4,309,519
Deferred Outflows	28,626,072	Net Position	
		Required TNE	128,423,137
		Funds in Excess of TNE	2,723,497,559
		TOTAL NET POSITION	2,851,920,696
TOTAL ASSETS & DEFERRED OUTFLOWS	4,405,800,707	TOTAL LIABILITIES, DEFERRED INFLOWS & NET POSITION	4,405,800,707

Board Designated Reserve and TNE Analysis: As of August 2025

Board Designated Reserves

Investment Account Name	Market Value	CalOptima Policy	Compliance Level	Variance		
		Low	High	Mkt - Low	Mkt - High	
Payden & Rygel Tier One	799,596,534					
MetLife Tier One	799,489,059					
Board Designated Reserves	1,599,085,594	1,058,031,035	1,692,849,655	541,054,559	(93,764,062)	
Current Reserve Level (X months of average						
monthly revenue) 1	3.78	2.50	4.00			

Statutory Designated Reserves

Investment Account Name	Market Value	CalOptima Policy	Compliance Level	Variance		
		Low	High	Mkt - Low	Mkt - High	
Payden & Rygel Tier Two	66,999,919					
MetLife Tier Two	66,740,495					
Statutory Designated Reserves	133,740,414	128,423,137	141,265,450	5,317,277	(7,525,036)	
Current Reserve Level (X min. TNE) 1	1.04	1.00	1.10			

¹ See CalOptima Health Policy GA.3001: Statutory and Board-Designated Reserve Funds for more information.



Spending Plan: As of August 2025

Category	Item Description	Amount (millions)	Approved Initiative	Expense to Date	%
	Total Net Position @ 8/31/2				100.0
Resources Assigned	Board Designated Reserve ¹	\$1,599.1			56.19
	Statutory Designated Reserve ¹	\$133.7			4.7
	Capital Assets, net of Depreciation	\$102.4			3.6
esources Allocated ³	Homeless Health Initiative ²	\$19.4	\$65.9	\$46.5	0.
	Housing and Homelessness Incentive Program ²	25.8	87.4	61.5	0.
	Intergovernmental Transfers (IGT) ⁴	44.3	52.1	7.8	1
	Digital Transformation and Workplace Modernization ³	27.1	100.0	72.9	0
	CalFresh Outreach Strategy	0.0	2.0	2.0	0
	CalFresh and Redetermination Outreach Strategy	1.7	6.0	4.3	0
	Coalition of Orange County Community Health Centers Grant	25.7	50.0	24.3	C
	Mind OC Grant (Irvine)	0.0	15.0	15.0	(
	General Awareness Campaign	0.4	4.7	4.3	(
	Member Health Needs Assessment	0.6	1.3	0.7	(
	Five-Year Hospital Quality Program Beginning MY 2023	117.7	153.5	35.8	
	Skilled Nursing Facility Access Program	10.0	10.0	0.0	
	In-Home Care Pilot Program with the UCI Family Health Center	2.0	2.0	0.0	
	National Alliance for Mental Illness Orange County Peer Support Program Grant	3.0	5.0	2.0	
	Stipend Program for Master of Social Work Students Grant	0.0	5.0	5.0	
	Wellness & Prevention Program Grant	1.5	2.7	1.2	
	CalOptima Health Provider Workforce Development Fund Grant	44.5	50.0	5.5	
	Distribution Event - Naloxone Grant	2.2	15.0	12.8	
	Garden Grove Bldg. Improvement	9.7	10.5	0.8	
	CalOptima Health Community Reinvestment Program	38.0	38.0	0.0	
	Dyadic Services Program Academy	1.0	1.9	0.9	
	Outreach Strategy for newly eligible Adult Expansion members	2.8	7.6	4.8	
	Quality Initiatives from unearned Pay for Value Program	18.6	23.3	4.7	
	Expansion of CalOptima Health OC Outreach and Engagement Strategy	0.2	1.2	1.0	
	Medi-Cal Provider Rate Increases	280.6	526.2	245.6	
	Homeless Prevention and Stabilization Pilot Program	0.2	0.3	0.1	
	OneCare Member Engagement and Education	0.2	0.3	0.0	
	Subto	tal: \$677.4	\$1,236.7	\$559.3	23
sources Available for New Initiatives	Unallocated/Unassigned ¹	\$339.2			11

¹ Total Designated Reserves and unallocated reserve amount can support approximately 177 days of CalOptima Health's current operations.



² See HHI and HHIP summaries and Allocated Funds for list of Board Approved Initiatives. Amount reported includes only portion funded by reserves.

³ On June 6, 2024, the Board of Directors approved an update to the Digital Transformation Strategy which will impact these figures beginning July 2024.

⁴ On June 5, 2025, the Board of Directors approved the close out of Board-approved initiatives and transfer of remaining funds back to unallocated reserves.

Homeless Health Initiative and Allocated Funds: As of August 2025

				Remaining	Funds Available for New
Summary by Funding Source:	Total Funds	Allocated Amount	Utilized Amount	Approved Amount	Initiatives
HHI - IGT'S	64,131,301	64,131,301	46,500,149	17,631,152	_
HHI - Existing Reserves	1,800,000	1,800,000	-	1,800,000	-
HHIP	40,100,000	40,100,000	-	40,100,000	-
Total	106,031,301	106,031,301	46,500,149	59,531,152	_

			Remaining	
Funds Allocation, approved initiatives:	Allocated Amount	Utilized Amount	Approved Amount	Funding Source(s)
Enhanced Medi-Cal Services at the Be Well OC Regional Mental Health and Wellness Campus	11,400,000	11,400,000	-	IGT's
Recuperative Care	6,194,190	6,194,190	-	IGT's
Medical Respite	250,000	250,000	-	IGT's
Day Habilitation (County for HomeKey)	2,500,000	-	2,500,000	IGT's
Clinical Field Team Start-up & Federally Qualified Health Center (FQHC)	1,600,000	1,600,000	-	IGT's
CalOptima Health Homeless Response Team	1,681,734	1,681,734	-	IGT's
Homeless Coordination at Hospitals	10,000,000	9,956,478	43,522	IGT's
CalOptima Health Days, Homeless Clinical Access Program (HCAP) and FQHC Administrative Support	963,261	925,540	37,721	IGT's
FQHC (Community Health Center) Expansion	21,902	21,902	-	IGT's
HCAP and CalOptima Health Days	9,888,914	4,480,022	5,408,891	IGT's
Vaccination Intervention and Member Incentive Strategy ²	54,649	54,649	-	IGT's
Street Medicine ¹ / ³	14,376,652	7,659,620	6,717,032	IGT's & Existing Reserves
Outreach and Engagement	7,000,000	2,276,015	4,723,985	IGT's
Housing and Homelessness Incentive Program (HHIP) ⁴	40,100,000	-	40,100,000	IGT's & Existing Reserves
Subtotal of Approved Initiatives	106,031,301	46,500,149	59,531,151	-
Transfer of funds to HHIP ⁴	(40,100,000)	-	(40,100,000)	
Program Total	65,931,301	46,500,149	19,431,151	

¹On August 7, 2025, CalOptima Health's Board of Directors approved \$9.3 million to expand the Street Medicine Program - \$3.2 million remaining from Street Medicine Initiative (from the Homeless Health Initiatives Reserve), \$1.8 million from Existing Reserves, and \$4.3 million from Intergovernmental Transfer balance resulting from a June 5, 2025, Board of of Director action, to fund 2-year grant agreements to Healthcare in Action (Anaheim), Celebrating Life Community Health Center (Costa Mesa), and AltaMed (Santa Ana).

²On June 5, 2025 the Board of Directors approved the close out of the Vaccination Intervention and Member Incentive Strategy program and transfer of the remaining funds of \$68,699 to unallocated reserves for new initiatives.

³On March 19, 2025, CalOptima Health's Board of Directors approved \$4.3 million from existing reserves to fund a new Street Medicine Program (Santa Ana). On March 7, 2024, CalOptima Health's Board of Directors approved \$5.0 million to expand the Street Medicine Program. \$3.2 million remaining from Street Medicine Initiative (from the HHI reserve) and \$1.8 million from existing reserves to fund 2-year agreements with Healthcare in Action (Anaheim) and Celebrating Life Community Health Center (Costa Mesa).

⁴On September 1, 2022, CalOptima Health's Board of Directors approved reallocation of \$40.1 million from HHI to HHIP.



Housing and Homelessness Incentive Program: As of August 2025

Summary by Funding Source:	Total Funds ¹	Allocated	Utilized Amount	Remaining Approved	Funds Available for New Initiatives
		Amount		Amount	
DHCS HHIP Funds	72,931,189	54,930,994	31,937,512	22,993,482	\$18,000,195
Existing Reserves & HHI Transfer	87,384,530	87,384,530	61,550,626	25,833,904	-
Total	160,315,719	142,315,524	93,488,137	48,827,387	18,000,195

	Allocated	Remaining Approved		
Funds Allocation, approved initiatives:	Amount	Utilized Amount	Amount	Funding Source(s)
Office of Care Coordination	2,200,000	2,200,000	-	HHI
Pulse For Good	1,400,000	869,850	530,150	HHI
Equity Grants for Programs Serving Underrepresented Populations	4,621,311	3,696,311	925,000	HHI & DHCS
Infrastructure Projects	5,832,314	5,580,354	251,960	HHI
Capital Projects	108,247,369	73,195,575	35,051,794	HHI, DHCS & Existing Reserves
System Change Projects	10,184,530	7,290,657	2,893,873	DHCS
Non-Profit Healthcare Academy	700,000	655,391	44,609	DHCS
Total of Approved Initiatives	\$133,185,524 ¹	\$93,488,137	\$39,697,387	



¹Total funding \$160.3 million: \$40.1 million Board-approved reallocation from HHI, \$47.2 million from CalOptima Health existing reserves and \$73.0 million from DHCS HHIP payments.



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